## Acute Hospital Financial Performance Trends

| Hospital                                   | City/Town      | County        | Hospital Type                   | Fiscal Year End | Number of<br>Months Data |                            |                              |
|--|----------------|---------------|---------------------------------|-----------------|--------------------------|----------------------------|------------------------------|
| Steward Saint Anne's Hospital              | Fall River, MA | Bristol       | Community, High<br>Public Payer | 12/31/16        | 12                       |                            |                              |
| Financial Performance Indicators           | FY12           | FY13          | FY14                            | FY15            | FY16                     | MA Industry Median<br>FY16 | North East US<br>Median FY15 |
| PROFITABILITY                              |                |               |                                 |                 |                          |                            |                              |
| Operating Margin                           | 12.5%          | 6.2%          | 10.4%                           | 9.9%            | 10.9%                    | 2.6%                       | 2.3%                         |
| Non-Operating Margin                       | 0.0%           | 0.1%          | 0.1%                            | 0.1%            | 0.0%                     | 0.8%                       | 0.1%                         |
| Total Margin                               | 12.5%          | 6.3%          | 10.5%                           | 10.0%           | 10.9%                    | 3.1%                       | 2.8%                         |
| Operating Surplus (Loss)                   | \$25,395,000   | \$12,874,137  | \$24,413,117                    | \$25,018,522    | \$29,017,609             |                            |                              |
| Total Surplus (Loss)                       | \$25,395,000   | \$13,157,586  | \$24,557,344                    | \$25,276,858    | \$29,017,609             |                            |                              |
| LIQUIDITY                                  |                |               |                                 |                 |                          |                            |                              |
| Current Ratio                              | 1.0            | 0.8           | 2.1                             | 3.5             | 10.4                     | 1.8                        | 1.6                          |
| Days in Accounts Receivable                | 35             | 36            | 34                              | 33              | 34                       | 40                         | 50                           |
| Average Payment Period                     | 46             | 57            | 22                              | 21              | 19                       | 55                         | 66                           |
| SOLVENCY/CAPITAL STRUCTURE                 |                |               |                                 |                 |                          |                            |                              |
| Debt Service Coverage (Total) <sup>1</sup> | 24.7           | 37.1          | 364.4                           | 324.2           |                          | 4.2                        | 3.0                          |
| Cash Flow to Total Debt <sup>1</sup>       | 96.1%          | 66.8%         | 176.6%                          | 197.9%          |                          | 20.8%                      | 12.0%                        |
| Equity Financing                           | 34.4%          | 49.7%         | 57.7%                           | 83.3%           | 88.6%                    | 50.3%                      | 47.0%                        |
| 071170                                     |                |               |                                 |                 |                          |                            |                              |
| OTHER Total Net Assets                     | \$35,212,000   | \$55,846,180  | \$69,588,289                    | \$119,632,655   | \$148,650,264            |                            | _                            |
| Assets Whose Use is Limited                | \$0            | \$0           | \$0                             | \$0             | \$0                      |                            |                              |
| Net Patient Service Revenue                | \$199,555,232  | \$204,994,964 | \$231,840,734                   | \$250,487,362   | \$262,213,691            |                            |                              |

For descriptions of the metrics, please see the Massachusetts Hospital Financial Performance Technical Appendix

For more information, please contact:

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<sup>&</sup>lt;sup>1</sup> Hospital did not provide data for these metrics in FY16.